



# THOMSON REUTERS

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## Transfer Pricing

### *ONESOURCE Transfer Pricing Capabilities and Plans*

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**07/16/2010**



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# Agenda

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- The Thomson Reuters Advantage
- Thomson Reuters Tax & Accounting Overview
- The Thomson Reuters Transfer Pricing Capabilities and Plans
- Thomson Reuters Transfer Pricing Demo

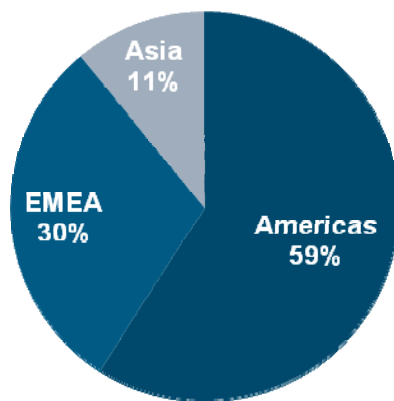
# THE THOMSON REUTERS ADVANTAGE

## KNOWLEDGE TO ACT

### Financial strength and stability

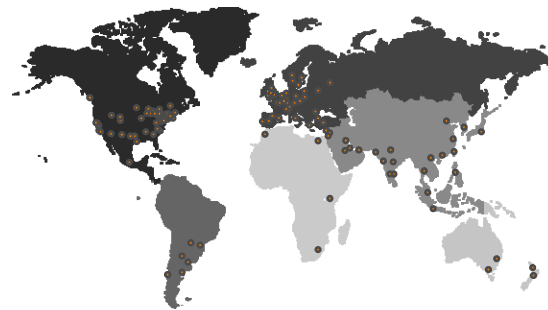
- In 2009, **Thomson Reuters** completes the unification of its dual listed company structure. The company's common shares are now listed on the New York Stock Exchange and Toronto Stock Exchange (symbol: TRI).
- 2009 Revenues: US \$12.9 Billion

Revenues by Geography



### Global scale and presence

- **Global** presence to better serve multi-national corporations



- Over 50,000 employees in more than 100 countries

### Customer focus

- Thomson Reuter's mission is to provide **intelligent information** to the world's **businesses and professionals**, giving our customers **competitive advantage**.

- We do this by **investing in state of the art technology**,



designing solutions that **integrate with customer workflows**,

and investing in people so that our solutions are designed by **experts like you**.



# THE TAX & ACCOUNTING ADVANTAGE

The leading provider of technology and integrated information for tax and accounting professionals.

## Solutions that lead the market...



### Software

Tax & Accounting is the #1 provider of software solutions for:

- ONESOURCE Income Tax
- ONESOURCE TaxStream Provision
- ONESOURCE Property Tax
- ONESOURCE Transfer Pricing
- ONESOURCE Trust Tax
- ONESOURCE Workflow Manager
- GoSystem
- Abacus, Digita, Powertax, Sabrix



### Services

Tax & Accounting is the #1 provider of service solutions for:

- Property tax outsourcing and consulting
- Sales and use tax outsourcing
- Trust tax outsourcing



### Information

Tax & Accounting is the #1 provider of information solutions for:

- Online tax research service
- Tax desktop reference guide
- Electronic research tool

## ... trusted by a broad range of customers

### Corporate

- % of Fortune customers that use at least one of our corporate solutions:

Fortune Customers	2007	2008	2009
Fortune 100	74%	87%	87%
Fortune 500	55%	79%	79%
Fortune 1000	53%	73%	74%

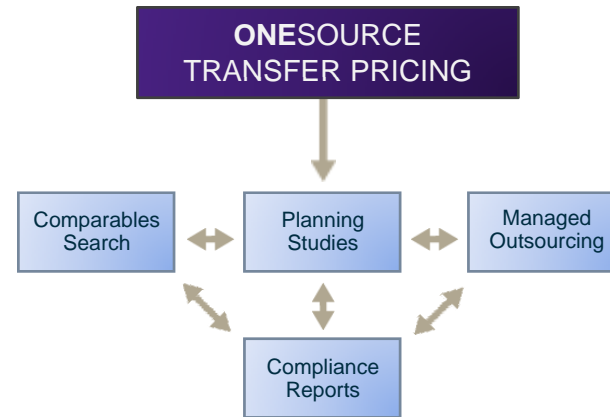
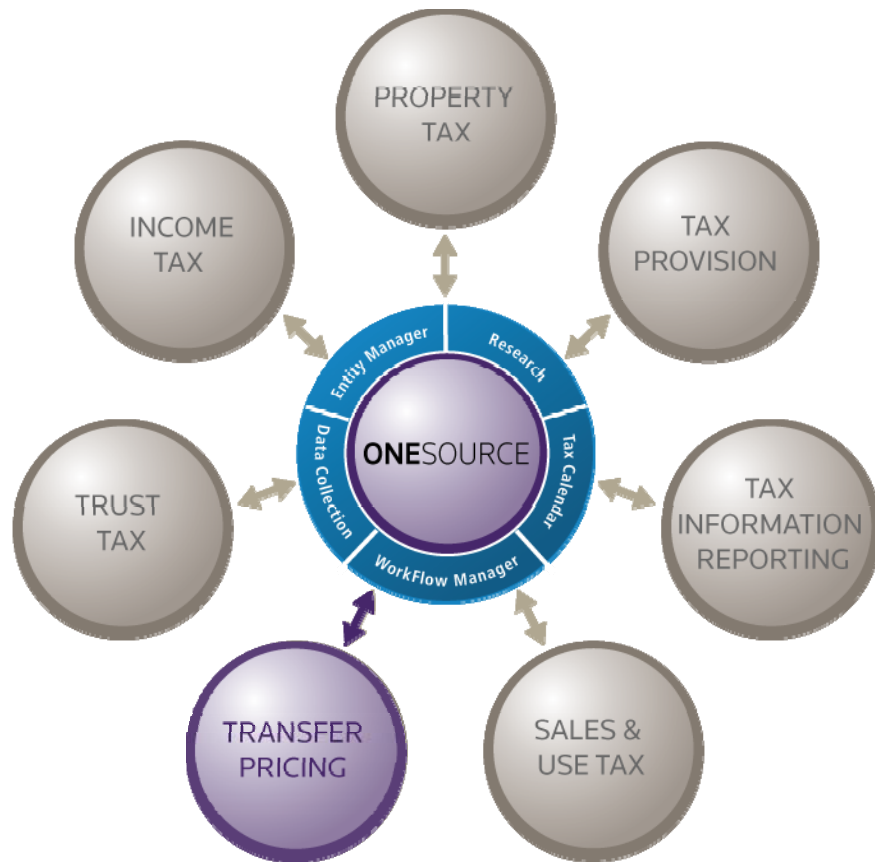
- Over 2,000 corporate income tax customers
- File over 87,000 property tax appeals annually
- Process over \$2 billion in sales tax each month
- Processed taxes for over 1.2 million trust accounts

### Professional

Checkpoint is relied on by:

- 100 of the Top 100 U.S. CPA Firms
- 95 of the Top 100 U.S. Law Firms
- 93 of the Fortune 100 Corporations

# WHAT IT MEANS TO OUR CUSTOMERS



# What does all this mean for Transfer Pricing?

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Thomson Reuters will leverage its assets and competencies to deliver expanded offerings in the coming years.

## Integrated Software and Workflow Solutions

Thomson Reuters' **ONESOURCE** strategy is to build Web-based solutions.

- Workflow, data collection, and project management
- Checkpoint® integration
- Transfer pricing integrated with other tax & accounting functions
- Import/Export from ERP systems

## Expanded Content

Thomson Reuters has the assets and resources to add additional content into Transfer Pricing solutions.

- Public Company Data
- Private Company Data
- Intangibles Comparables
- Intercompany Loan Comparables
- Investment Data
- Economic Data
- Global Tax Rates

## Expanded Services Offerings

Through its global presence and extensive relationships, Thomson Reuters has the ability to provide Transfer Pricing services globally.

- Collaboration with Accounting Firms and Law Firms
- Thomson Reuters Services Teams Global Expansion
- Translation Services
- International Tax Planning
- Customs Valuations

# Workflow, Data Collection, and Project Management

OneSource WorkFlow Manager - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address <https://workflow.onesourcetax.com/mainframe.html>

ONESOURCE WORKFLOW MANAGER THOMSON REUTERS

Xfr Pricing FileRoom | Options | Logout Kyle Brouwer Actions

Standard Procedure

Workflow Type: Parallel Save Cancel

Tasks	Assigned User	Lead Days	Edit Comm
Kick-off Call	Ronnie Habibian		
Information Request - Bus. Owner			
Information Request - Entities			
Information Request Tracking			
Draft Transfer Pricing Report			
TP Draft Reviewed by Manager			
Send Draft TP Report to Client			
Revision Rquest to PSG Manager			
Manager Approval			
Final Report sent to client			
Client is contacted for follow-up			

Done

Start | Inbox - Microsoft Outlook | Gmail - Inbox (1) - kyle.b... | OneSource WorkFlow ... | Microsoft PowerPoint - [...]

Address << >> 9:38 AM

## Expanded Content

Thomson Reuters can provide the information needed for a wide array of transfer pricing benchmarks.

Public Company Comparables	WorldScope, Disclosure TR Fundamentals	Leading products for U.S. and Global company information including 50,000 companies.
Private Company Comparables	European Comparables*	Private company data on 800,000 companies through third party.
Intangibles Comparables Data	Intangibles	Public information on Royalty and Licensing agreements from SEC data.
Inter-company Loan Comparables	Deal Scan	Database of detailed terms and conditions on over 155,000 loan and bond transactions globally. <a href="http://www.loanpricing.com">www.loanpricing.com</a>
Investment Data	Lipper	Provides detailed analysis of fee structures and the issues involved regarding nearly 2,400 funds. <a href="http://www.lipperweb.com/products/FeeBenchmarking.asp">www.lipperweb.com/products/FeeBenchmarking.asp</a>
Economic Data	Datastream	Two million financial instruments, securities, and indicators for over 175 countries in 60 markets. <a href="http://www.datastream.com">http://www.datastream.com</a>
Global Tax Rate and Treaty Information	International Tax Expert Online (through IBFD relationship)	Provides all tax rates relevant for calculating the total tax costs of a given cross-border transactions. <a href="http://www.ibfd.org/portal/Product_iteonlinelight.html">www.ibfd.org/portal/Product_iteonlinelight.html</a>



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\*Powered by OneSource Information Services, Inc. an unaffiliated business



# Transfer Pricing Product Line

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Launched 3Q2009

- Complete re-write of the old CrossBorder Solutions product
- Two flavors – Benchmarking and Full Documentation solution
- Web-based for collaboration and accessibility
- Access anywhere world-wide
- Integrated with ONESOURCE platform
- Numerous Ease-of-use enhancements
- Improved Search Capabilities
- Flexible Report Structure
- Export to MS-Word and PDF
- Expanded access to BvD data sources

## 2010 -2011 Plans

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Thomson Reuters will take significant steps leverage its competencies to deliver more value to Corporate Tax Departments in 2010.

### Web Based Platform

- **Expanded and improved regulatory documentation**
- Increased Granularity, Adjustments, Audit Trails
- Greater customization
- **More flexible reports, regional/global reports**

### Integration and Workflow

- **FileRoom and Storage Capabilities**
- **Checkpoint® Integration**
- Import/Export Capabilities
- Operational Transfer Pricing, UTP Integration

### Expanded Data Options

- **TR Fundamentals Integration**
- **Expanded European Comparables**
- Other data sources (e.g. Intangibles)?

### Expanded Support and Services

- **Implementation Services for Documenter**

# Software Demonstration

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- How our corporate clients use the software
- How the IRS can use the software